

Executive Coaching Profile



Michael McKiernan

Business and Leadership
Development Coaching

Based in: Ireland

Languages: English, French,
Spanish

Qualifications: BA (Hons)

Michael has spent the last decade delivering projects in the public and private sectors in Ireland, the UK and across Europe, helping to develop core values, culture and leadership to improve performance. These projects have involved large-scale assessment programmes, consulting skills courses for directors of a large telecom company, and one-to-one coaching for senior managers across Europe.

He has experience in quality assurance and training and development in the logistics industry in the USA, and several years' experience managing development and learning for an international development organisation in Dublin. Michael's background is based in translation for both French and Spanish, and he has delivered behaviour and leadership programmes and facilitated workshops across Europe and North America.

Qualifications, accreditations and memberships

- BA (Hons) French and Spanish: Business and Translation
- Certified Translator (Spanish and French)
- TTI Insights Practitioner
- PRINCE 2 Practitioner.

Selected clients

AXA plc
Barclays
British Telecom plc
Department for Work and Pensions
HMRC Frontiers Customer Unit
London Development Agency
Mars, Inc
Ministry of Defence/British Army
Morgan Stanley Dean Witter
NHS
OFREG/ Northern Ireland Authority for Energy Regulation (NIAER)
The Pension Protection Fund (PPF)
Royal Bank of Scotland
Royal Navy.

Coaching style

Michael's coaching style is naturally informal and intuitive, which means he likes to get to know the individual with whom he is working, as well as what motivates them. He believes that a person's cultural background influences their leadership style, as should be treated as an asset and a source of inspiration. This enables him to understand which techniques will help them best. He also likes to be clear on the vision and strategy of the organisation, so as to understand how to leverage the needs of both the individual and organisation. People have said he uses humour well, while also being direct and asking challenging questions.